

## from manual <sup>¶</sup> to momentum

with the Vi Business ReadyForNext programme

#ReadyForNext

In India's competitive manufacturing landscape, clinging to legacy systems is a silent profit killer. For one auto-component manufacturer, stagnation was imminent, until the Vi Business ReadyForNext programme was introduced with an actionable roadmap for a digital transformation.

Here's how they turned vulnerability into victory.



## **Business Challenge**

This 200-employee MSME grappled with three critical gaps:

- Digital Customer: Inconsistent client communication led to missed orders.
- Digital Workspace: Manual inventory tracking caused 15% stock errors.
- Digital Operations: Unintegrated machinery led to a 20% dip in production output.

With rising competition, the MSME knew going digital was urgent, but lacked clarity on where to start or how to maximise ROI.



Our ReadyForNext digital assessment - a swift, customised, no-cost evaluation tool that is designed to assess any MSME's preparedness across three key areas - offered deep insights in 5 minutes:

- IoT solutions for real-time machine monitoring.
- Business Communication solutions to automate client follow-ups.
- Cloud-based applications to streamline communications.

Our experts provided hands-on implementation support, ensuring every step was scalable, secure, and impact-driven.

## **Business Impact**

Just 6 months into the implementation of the recommended solutions, the business impact made considerable difference:

- 40% increase in production efficiency through automation.
- 30% drop in inventory costs with error-free digital tracking.
- 25% higher customer retention due to proactive communication

Vi Business ReadyForNext program proved to be a true game changer — initiating with a simple 5-minute assessment, it delivered a comprehensive digital maturity evaluation. This enabled a strategic understanding of the business's digital readiness, followed by expert-led guidance and bespoke recommendations. The outcome: a clear, actionable roadmap to accelerate digital transformation and scale the business with confidence.

## Curious what 5 minutes could do for your business? Take the assessment right away!