



**Press Release**  
**Mumbai, 28<sup>th</sup> May 2025**

## **Vi Business partners with Hewlett Packard Enterprise to Deliver Next-Gen Managed Services**

**Vi Business, the enterprise arm of Vodafone Idea**, has announced a strategic managed services agreement with Hewlett Packard Enterprise (HPE) in India to deliver innovative and future-ready solutions tailored to the evolving needs of modern enterprises. This collaboration will leverage HPE Aruba Networking products to offer cutting-edge managed wireless LAN, switching, and security solutions.

The collaboration is designed to transform enterprise networking experiences across a wide range of environments, including campus networks, manufacturing facilities, large corporate headquarters, and regional offices. By combining HPE's world-class networking portfolio with Vi's robust connectivity and managed services capabilities, the two will offer end-to-end solutions that are intelligent, scalable, and secure.

All services under this agreement will be fully managed and supported by Vi's Network Operations Center (NOC), ensuring seamless delivery and proactive management. Enterprises will benefit from comprehensive in-life support under defined service level agreements (SLAs), and advanced analytics powered by artificial intelligence (AI) and machine learning (ML) to drive intelligent orchestration and superior user experiences.

The collaboration will also focus on co-developing solutions around private data centers to meet the increasing demand for compute and storage capabilities. This includes addressing the needs of both private and public sector enterprises, including government agencies, for secure, scalable, and efficient data infrastructure.

**Arvind Nevatia, Chief Enterprise Business Officer, Vodafone Idea** said: "We are excited to sign this strategic partnership with HPE. This collaboration will not only strengthen Vi Business's ICT product portfolio but also enhance our offerings by integrating our telco core with advanced enterprise solutions. Together, Vi Business and HPE are committed to delivering scalable, secure, and high-performance solutions that drive operational efficiency, enabling digital transformation for our enterprise customers."

"We are thrilled to join forces with Vi Business, as this represents a powerful leap forward for enterprise innovation in India," said Phil Mottram, Executive Vice President and General Manager, HPE Aruba Networking. "By combining the intelligence and security of HPE Aruba Networking with Vi's strong connectivity and service expertise, we will deliver agile, resilient, and future-



ready solutions that will empower businesses to scale confidently in a rapidly evolving digital landscape.”

By working together, both companies reinforce their commitment to empowering enterprises with next-generation technologies that enable agility, innovation, and sustained growth in an increasingly connected world.

#### **About Vodafone Idea Limited**

Vodafone Idea Limited is an Aditya Birla Group and Vodafone Group partnership. It is amongst India’s leading telecom service providers. The company provides pan India Voice and Data services across 5G, 4G and 2G platforms. The company holds a large spectrum portfolio including mid band 5G spectrum in 17 circles and mmWave 5G spectrum in 16 circles. To support the growing demand for data and voice, the company is committed to deliver delightful customer experiences and contribute towards creating a truly ‘Digital India’ by enabling millions of citizens to connect and build a better tomorrow. The company is developing infrastructure to introduce newer and smarter technologies, making both retail and enterprise customers future ready with innovative offerings, conveniently accessible through an ecosystem of digital channels as well as extensive on-ground presence. The company’s equity shares are listed on National Stock Exchange (NSE) and the BSE in India. The company offers products and services to its customers in India under the TM Brand name “Vi”. For more information, please visit: [www.MyVi.in](http://www.MyVi.in)

#### **About Vi Business:**

Vi Business, the enterprise arm of Vodafone Idea Limited, is committed to providing innovative Telecom solutions that empower businesses across India. With a focus on connectivity and security, Vi Business aims to be at the forefront of technological advancements that drive growth and efficiency.