

VODAFONE IDEA LIMITED ( formerly Idea Cellular Limited) Regd Office:- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011, CIN-L32100GJ1996PLC030976 Unaudited Consolidated Financial Results for the quarter and nine months ended 31-December-2020



(₹ Mn, except per share data)

Particulars		Quarter ended		Nine Months Ended		Year ended	
	31-Dec-20 Unaudited	30-Sep-20 Unaudited	31-Dec-19 Unaudited	31-Dec-20 Unaudited	31-Dec-19 Unaudited	31-Mar-20 Audited	
INCOME							
Service Revenue	108,907	107,861	110,753	323,313	331,780	449,123	
Sale of Trading Goods	9	21	9	42	31	44	
Other Operating Income	25	30	132	91	222	408	
REVENUE FROM OPERATIONS	108,941	107,912	110,894	323,446	332,033	449,575	
Other Income	394	393	2,911	1,340	8,731	10,393	
TOTAL INCOME	109,335	108,305	113,805	324,786	340,764	459,968	
EXPENSES	·	·	·		·		
Cost of Trading Goods	21	27	27	59	87	129	
Employee Benefit Expenses	5,070	5,104	6,111	15,892	18,433	21,643	
Network Expenses and IT Outsourcing Costs	26,143	24,319	27,254	74,572	84,044	109,916	
License Fees and Spectrum Usage Charges	10,923	9,948	12,037	30,888	35,088	48,482	
Roaming & Access Charges	16,059	15,347	16,402	46,432	43,876	59,976	
Marketing, Content, Customer Acquisition & Service Costs	5,041	7,505	10,261	19,021	31,018	40,983	
Finance Costs	47,874	47,002	37,222	132,915	112,150	153,920	
Depreciation & Amortisation Expenses	58,241	60,286	58,774	178,284	183,176	243,564	
Other Expenses	2,822	4,138	4,597	11,212	14,163	19,321	
TOTAL EXPENSES	172,194	173,676	172,685	509,275	522,035	697,934	
PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS,TAX AND SHARE	(62,859)	(65,371)	(58,880)	(184,489)	(181,271)	(237,966)	
IN PROFIT / (LOSS) OF JOINT VENTURES AND ASSOCIATE							
Add: Share in Profit/(Loss) of Joint Ventures and Associate (net)	570	857	999	2,316	2,875	3,553	
PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS AND TAX	(62,289)	(64,514)	(57,881)	(182,173)	(178,396)	(234,413)	
Exceptional Items (Net) (Refer Note 6)	16,965	(7,671)	(6,333)	(189,938)	(322,148)	(383,557)	
PROFIT/ (LOSS) BEFORE TAX	(45,324)	(72,185)	(64,214)	(372,111)	(500,544)	(617,970)	
Tax expense:							
- Current tax	2	-	(2)	3	8	4	
- Deferred tax	(5)	(3)	176	(11)	121,794	120,807	
PROFIT /(LOSS) AFTER TAX	(45,321)	(72,182)	(64,388)	(372,103)	(622,346)	(738,781)	
Items not to be reclassified to profit or loss in subsequent							
periods:							
- Re-measurement gains/ (losses) of defined benefit plans	(86)	157	(149)	-	(452)	(281)	
- Income tax effect	(1)	(8)	6	(7)	208	193	
- Group's share in other comprehensive income of joint ventures	-	(1)	(1)	(2)	(4)	(2)	
and associate							
TOTAL COMPREHENSIVE INCOME/(LOSS)	(45,408)	(72,034)	(64,532)	(372,112)	(622,594)	(738,871)	
Paid up Equity Share Capital (Face value ₹ 10 per share)	287,354	287,354	287,354	287,354	287,354	287,354	
Other Equity						(227,555)	
Earnings Per Share for the period (₹)							
- Basic	(1.58)	(2.51)	(2.24)	(12.95)	(23.42)	(27.26	
- Diluted	(1.58)	(2.51)	(2.24)	(12.95)	(23.42)	(27.26)	

### **Notes**

- 1. The above unaudited consolidated financial results, as reviewed by the Audit Committee of the Board, were approved and taken on record by the Board of Directors at their meeting held on 13th February, 2021.
- 2. The Hon'ble Supreme Court on 24th October, 2019 delivered its judgment on the cross appeals against the Hon'ble TDSAT judgment dated 23th April, 2015, relating to the definition of Adjusted Gross Revenue (AGR Judgment). The order upheld the principal demand, levy of interest, penalty and interest on penalty. On 1sth September, 2020, vide its judgment, the Hon'ble Supreme Court has inter-alia directed that for the demand raised by the Department of Telecom in respect of the AGR dues based on the judgment of this Court, there shall not be any dispute raised by any of the Telecom Operators and that there shall not be any reassessment; the Telecom Operators shall at the first instance, make the payment of 10% of the total dues as demanded by DoT by 31sth March, 2021 and thereafter, Telecom Operators to make payment in yearly instalments commencing from 1sth April, 2021 to 31sth March, 2031 payable by 31sth March of every succeeding financial year. As the cumulative amount paid by the Group till date exceeds 10% of the total liability, the Group believes, the next instalment would be payable only by 31sth March, 2022.

Subsequent to the judgment, the Group had written to the DoT requesting them for corrections of certain computational errors, admissible pass-through and payments made in the past not considered while computing DoT demands. The Group is awaiting response from the DoT. Further, on 7<sup>th</sup> January, 2021, the Company has approached Hon'ble Supreme Court requesting them to allow DoT to correct manifest/clerical/arithmetic errors in the computation of AGR demands and carry out the corrections in accordance with law within a reasonable period of time. The matter is yet to be heard. Accordingly, during the quarter, the Group has continued to recognize its AGR obligations based on the judgment of the Hon'ble Supreme Court, License Agreement, etc.

3. As at 31st March, 2020, the Company had classified ₹ 142,757 Mn from non-current borrowings to current maturities of long-term debt for not meeting certain covenant clauses under the financial agreements for specified financial ratios as at 31st March, 2020. The Company had exchanged correspondences/been in discussions with these lenders for the next steps/waivers. The amount due beyond a period of twelve months for such loans (net of waiver received) which is reclassified to current maturities is ₹ 86,919 Mn as on 31st December, 2020. Further, as a result of the rating downgrade, certain lenders had asked for increase of interest rates and additional margin money / security against existing facilities, for which the Company is in discussion with such lenders. Guarantees amounting to ₹ 113,716 Mn are due to expire during the next twelve months and ₹ 8,727 Mn of incremental quarantees are to be provided.

The Company's ability to continue as a going concern is essentially dependent on successful negotiations with lenders and its ability to generate the cash flow from operations that it needs to settle / refinance its liabilities and guarantees as they fall due. The Board of Directors of the Company, at its meeting held on 4<sup>th</sup> September, 2020 had approved the fund-raising plan of up to ₹ 250,000 Mn. Pending the outcome of the above matters, these consolidated financial results have been prepared on a going concern basis.

- 4. The Company incurs certain costs to obtain or fulfil contracts with customers. During the current quarter, the Company, based on its updated estimate of the average customer life, has deferred subscriber acquisition cost of ₹ 3,337 Mn in accordance with its policy. Such cost will be amortized over the average expected customer relationship period.
- 5. The Group operates only in one reportable segment i.e. Mobility and hence no separate disclosure is required for Segments.

# 6. Exceptional Items:-

₹Mn

Particulars		Quarter ended			Nine Months Ended	
	31-Dec-20 Unaudited	30-Sep-20 Unaudited	31-Dec-19 Unaudited	31-Dec-20 Unaudited	31-Dec-19 Unaudited	31-Mar-20 Audited
Gain on sale of stake in Indus (Joint Venture) (Refer Note 8) Integration and merger related costs Provision for additional depreciation / impairment of assets	21,189 (1,844) (1,177)	. , ,	- (1,821) (3,837)	21,189 (8,974) (3,777)	, , ,	- (10,012) (57,571)
Provision for impairment towards investment in associate License fees and SUC on AGR Matter	- 1	-	(528)	(194,405)	(2,092) (257,307)	(1,596) (275,143)
One Time Spectrum Charges (including interest) Others	(1,203)	(1,287) (23)	- (147)	(3,720) (251)		(38,871) (364)
Total	16,965	(7,671)	(6,333)	(189,938)	(322,148)	(383,557)

7. Financial results of Vodafone Idea Limited (Standalone):-

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Particulars		Quarter ended		Nine Mon	Year ended	
	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-Mar-20
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from Operations	108,244	107,235	110,298	321,418	330,431	447,150
Profit /(Loss) before Tax	(67,177)	(72,156)	(64,174)	(392,672)	(503,379)	(622,867)
Net Profit /(Loss) after Tax	(67,177)	(72,156)	(64,175)	(392,672)	(611,827)	(731,315)

- 8. During the quarter, the pledge on equity shares of Indus Towers Limited (Indus) held by the Company were released as the Company has provided alternate security in lieu of the same. Thereafter, on 19th November, 2020, the Company has sold its 11.15% stake in Indus for a consideration of ₹ 37,642 Mn (Post the closing adjustments) to Bharti Infratel thereby recognizing a gain on sale amounting to ₹ 21,189 Mn (net of cost to sell) as exceptional items. Accordingly, the Group has recognized its share of net profit in Indus amounting to ₹ 567 Mn till such date (Previous quarter -₹ 848 Mn) as per equity method of accounting for its stake in Indus.
- 9. Previous period figures have been regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of

**VODAFONE IDEA LIMITED** 

Date: 13th February, 2021 Ravinder Takkar Place: Gurugram Managing Director & Chief Executive Officer



# VODAFONE IDEA LIMITED (formerly Idea Cellular Limited) Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011, CIN-L32100GJ1996PLC030976 Unaudited Financial Results for the quarter and Nine months ended 31-December-2020



(₹ Mn, except per share data)

INCOME Service Revenue Sale of trading goods Other Operating Income REVENUE FROM OPERATIONS Other Income TOTAL INCOME	31-Dec-20 Unaudited 108,214 - 30 108,244 363	30-Sep-20 Unaudited 107,203	31-Dec-19 Unaudited 110,165 - 133	31-Dec-20 Unaudited 321,312	31-Dec-19 Unaudited 330,181	31-March-20 Audited 446,827
Service Revenue Sale of trading goods Other Operating Income REVENUE FROM OPERATIONS Other Income TOTAL INCOME	108,214 - 30 108,244	Unaudited 107,203 - 32	110,165	321,312	330,181	
Service Revenue Sale of trading goods Other Operating Income REVENUE FROM OPERATIONS Other Income TOTAL INCOME	30 108,244	- 32	-	-		446,827
Service Revenue Sale of trading goods Other Operating Income REVENUE FROM OPERATIONS Other Income TOTAL INCOME	30 108,244	- 32	-	-		446,827
Sale of trading goods Other Operating Income REVENUE FROM OPERATIONS Other Income TOTAL INCOME	30 108,244	- 32	-	-		440,027
Other Operating Income  REVENUE FROM OPERATIONS  Other Income  TOTAL INCOME	108,244		133	-		3
REVENUE FROM OPERATIONS Other Income TOTAL INCOME	108,244		133	106	247	320
Other Income TOTAL INCOME		107.233 1	110,298	321,418	330,431	447,150
TOTAL INCOME	303					
	108,607	270 <b>107,505</b>	3,114 <b>113,412</b>	2,273 <b>323,691</b>	9,241 <b>339,672</b>	10,861 <b>458,011</b>
	100,007	107,505	113,412	323,091	339,072	430,011
EXPENSES Control Tradica Conde					7	7
Cost of Trading Goods		-	-	-	3	3
Employee Benefit Expenses	4,580	4,682	5,671	14,565	16,933	19,726
Network Expenses and IT Outsourcing Costs	27,175	24,396	27,422	75,829	83,819	109,849
License Fees and Spectrum Usage Charges	10,923	9,948	12,000	30,887	34,981	48,476
Roaming & Access Charges	16,059	15,347	16,402	46,432	43,876	59,976
Marketing, Content, Customer Acquisition & Service Costs	5,190	7,635	10,462	19,442	31,446	41,593
Finance Costs	47,826	46,971	37,171	132,806	112,040	153,772
Depreciation & Amortisation Expenses	56,389	58,440	56,926	172,767	180,409	238,888
Other Expenses	3,247	4,559	5,223	12,325	16,059	21,353
TOTAL EXPENSES	171,389	171,978	171,277	505,053	519,566	693,636
PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS AND TAX	(62,782)	(64,473)	(57,865)	(181,362)	(179,894)	(235,625)
Exceptional Items (net) (Refer Note 6)	(4,395)	(7,683)	(6,309)	(211,310)	(323,485)	(387,242
PROFIT/(LOSS) BEFORE TAX	(67,177)	(72,156)	(64,174)	(392,672)	(503,379)	(622,867
Tax expense:						
- Current tax	-	-	-	-	-	-
- Deferred tax	-	-	1	-	108,448	108,448
NET PROFIT/(LOSS) AFTER TAX	(67,177)	(72,156)	(64,175)	(392,672)	(611,827)	(731,315
Items not to be reclassified to profit or loss in subsequent periods:						
- Equity instrument through other comprehensive gains/(losses)	(432)	(2,543)	(198)	(4,512)	(14,986)	(19,403
<ul> <li>Income tax effect on equity instrument through other comprehensive gains/(losses)</li> </ul>	-	-	-	-	1,229	1,229
- Re-measurement gains/ (losses) of defined benefit plans	(95)	127	(124)	(31)	(372)	(253
- Income tax effect on re-measurement gains/ (losses) of defined benefit plans	-	-	- 1	-	185	185
TOTAL COMPREHENSIVE INCOME/(LOSS)	(67,704)	(74,572)	(64,497)	(397,215)	(625,771)	(749,557
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Paid up Equity Share Capital (Face value ₹ 10 per share)	287,354	287,354	287,354	287,354	287,354	287.35
Other Equity						(197,341
Earnings/(Loss) Per Share for the period (₹)						(17.,511
- Basic	(2.34)	(2.51)	(2.23)	(13.67)	(23.02)	(26.97
- Diluted	(2.34)	(2.51)	(2.23)	(13.67)	(23.02)	(26.97)

## Notes

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- 2. The Hon'ble Supreme Court on 24th October, 2019 delivered its judgment on the cross appeals against the Hon'ble TDSAT judgment dated 23rd April, 2015, relating to the definition of Adjusted Gross Revenue (AGR Judgment). The order upheld the principal demand, levy of interest, penalty and interest on penalty. On 1st September, 2020, vide its judgment, the Hon'ble Supreme Court has inter-alia directed that for the demand raised by the Department of Telecom in respect of the AGR dues based on the judgment of this Court, there shall not be any dispute raised by any of the Telecom Operators and that there shall not be any reassessment; the Telecom Operators shall at the first instance, make the payment of 10% of the total dues as demanded by DoT by 31st March, 2021 and thereafter, Telecom Operators to make payment in yearly instalments commencing from 1st April, 2021 to 31st March, 2031 payable by 31st March of every succeeding financial year. As the cumulative amount paid by the Company till date exceeds 10% of the total liability, the Company believes, the next instalment would be payable only by 31st March, 2022.

Subsequent to the judgment, the Company had written to the DoT requesting them for corrections of certain computational errors, admissible pass-through and payments made in the past not considered while computing DoT demands. The Company is awaiting response from the DoT. Further, on 7<sup>th</sup> January, 2021, the Company has approached Hon'ble Supreme Court requesting them to allow DoT to correct manifest/clerical/arithmetic errors in the computation of AGR demands and carry out the corrections in accordance with law within a reasonable period of time. The matter is yet to be heard. Accordingly, during the quarter, the Company has continued to recognize its AGR obligations based on the judgment of the Hon'ble Supreme Court, License Agreement, etc.

3. As at 31st March, 2020, the Company had classified ₹ 142,757 Mn from non-current borrowings to current maturities of long-term debt for not meeting certain covenant clauses under the financial agreements for specified financial ratios as at 31st March, 2020. The Company had exchanged correspondences/been in discussions with these lenders for the next steps/waivers. The amount due beyond a period of twelve months for such loans (net of waiver received) which is reclassified to current maturities is ₹ 86,919 Mn as on 31st December, 2020. Further, as a result of the rating downgrade, certain lenders had asked for increase of interest rates, and additional margin money / security against existing facilities, for which the Company is in discussion with such lenders. Guarantees amounting to ₹ 113,716 Mn are due to expire during the next twelve months and ₹ 8,727 Mn of incremental guarantees are to be provided.

The Company's ability to continue as a going concern is essentially dependent on successful negotiations with lenders and its ability to generate the cash flow from operations that it needs to settle/refinance its liabilities and guarantees as they fall due. The Board of Directors of the Company, at its meeting held on 4<sup>th</sup> September, 2020 had approved the fundraising plan of up to ₹ 250,000 Mn. Pending the outcome of the above matters, these financial results have been prepared on a going concern basis.

- 4. The Company incurs certain costs to obtain or fulfil contracts with customers. During the current quarter, the Company, based on its updated estimate of the average customer life, has deferred subscriber acquisition cost of in accordance with its policy. Such cost will be amortized over the average expected customer relationship period. ₹ 3,337 Mn
- 5. The Company operates only in one reportable segment i.e. Mobility and hence no separate disclosure is required for Segments.
- 6. Exceptional Items: -

₹	Mn	

Particulars		Quarter ended			Nine Months Ended		
	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-March-20	
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
Loss on sale of stake in Indus (Joint Venture) (Refer Note 7)	(170)	-	-	(170)	-	-	
Integration and merger related costs	(1,844)	(3,396)	(1,807)	(8,986)	(6,671)	(9,855)	
Provision for additional depreciation / impairment of assets	(1,178)	(2,977)	(3,837)	(3,778)	(55,776)	(57,269)	
Provision for impairment towards its loan receivable/investment in subsidiaries /							
associate	-	-	-	-	(3,594)	(6,224)	
License fees and SUC on AGR Matter	-	-	(528)	(194,405)	(257,307)	(274,886)	
One Time Spectrum Charges (including interest)	(1,203)	(1,287)	-	(3,720)	-	(38,871)	
Others	-	(23)	(137)	(251)	(137)	(137	
Total	(4,395)	(7,683)	(6,309)	(211,310)	(323,485)	(387,242	

7.	During the quarter, the pledge on equity shares of Indus Towers Limited (Indus) held by the Company were released as
	the Company has provided alternate security in lieu of the same. Thereafter, on 19th November, 2020, the Company has
	sold its 11.15% stake in Indus for a consideration of ₹ 37,642 Mn (Post the closing adjustments) to Bharti Infratel thereby
	recognizing a loss on sale amounting to ₹ 170 Mn as exceptional items.

8	Previous period figures	have	heen regrouped and	l rearranged wherever i	necessary
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For and on behalf of the Board of Directors of

**VODAFONE IDEA LIMITED** 

Date: 13th February, 2021 Ravinder Takkar Place: Gurugram Managing Director & Chief Executive Officer